

SUPERIOR
4OIL™

**DEDICATED
EXPERTS FOR
OUR OILFIELD
CUSTOMERS**

Superior
Propane®

YOUR OIL & GAS ENERGY SOLUTIONS PARTNER

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SUPERIOR
4OIL™
GUARANTEE

1

Measured
Success with Key
Performance
Indicators

2

Constant
Reporting
to Keep
on Track

3

Tailored
to Meet
Business
Demands

**END-TO-END SOLUTION
CUSTOM DESIGNED
FOR YOUR BUSINESS &
VALUE MEASURED BY
KEY PERFORMANCE
INDICATORS**

WHAT OUR INDUSTRY-LEADING SAFETY RECORD MEANS TO OUR OIL AND GAS CUSTOMERS



We're certified with numerous safety associations, including Certificate of Recognition (COR) with the Motor Safety Association and the Manitoba Construction Association. You can take comfort in knowing your safety is our top priority.

As a result, we're always investing in our people, processes and equipment to ensure safety is top-of-mind on every site.

SUPERIOR SAFETY

Certificate of Recognition
for Health & Safety
Management Systems

in AB	since 1999
in BC	since 2000
in MB	since 2012
in SK & NWT	since 2014

Our industry-recognized safety certification offers unsurpassed value. We invest in our people, processes and equipment to ensure safety is top-of-mind on every site.



7 STEP PROCESS

AN END-TO-END
SOLUTION THAT HELPS
INCREASE PRODUCTION
LEVELS AND LOWER
YOUR COST/BOE †



STEP 01

Improved Contract Management

- Standard & customized SLAs
- Performance & governance meetings



STEP 02

Customized Account Set-up

- Custom order forms
- Quick & accurate on-boarding



STEP 03

Robust Account Maintenance

- Respond to changes with customized forms
- Invoice accuracy & reduced risk of missed deliveries



STEP 04

Clear Service Installation Agreements

- Seamless coordination for service installations
- Work orders & written pricing/ service confirmation



STEP 05

Simplified Order Management

- Reduce out-of-gas risk & admin costs
- Daily reporting on tank levels



STEP 06

Precise Delivery & Logistics

- Specialized Oilfield delivery team
- Easy to contact – direct phone connect
- Automated delivery alerts



STEP 07

Tailored Billing

- Paper, electronic or summary billing
- To support your reporting requirements



**COST SAVINGS
INCREASED
PRODUCTION**

10%

LESS FUEL CHARGE
HAZMAT AND DELIVERY FEES

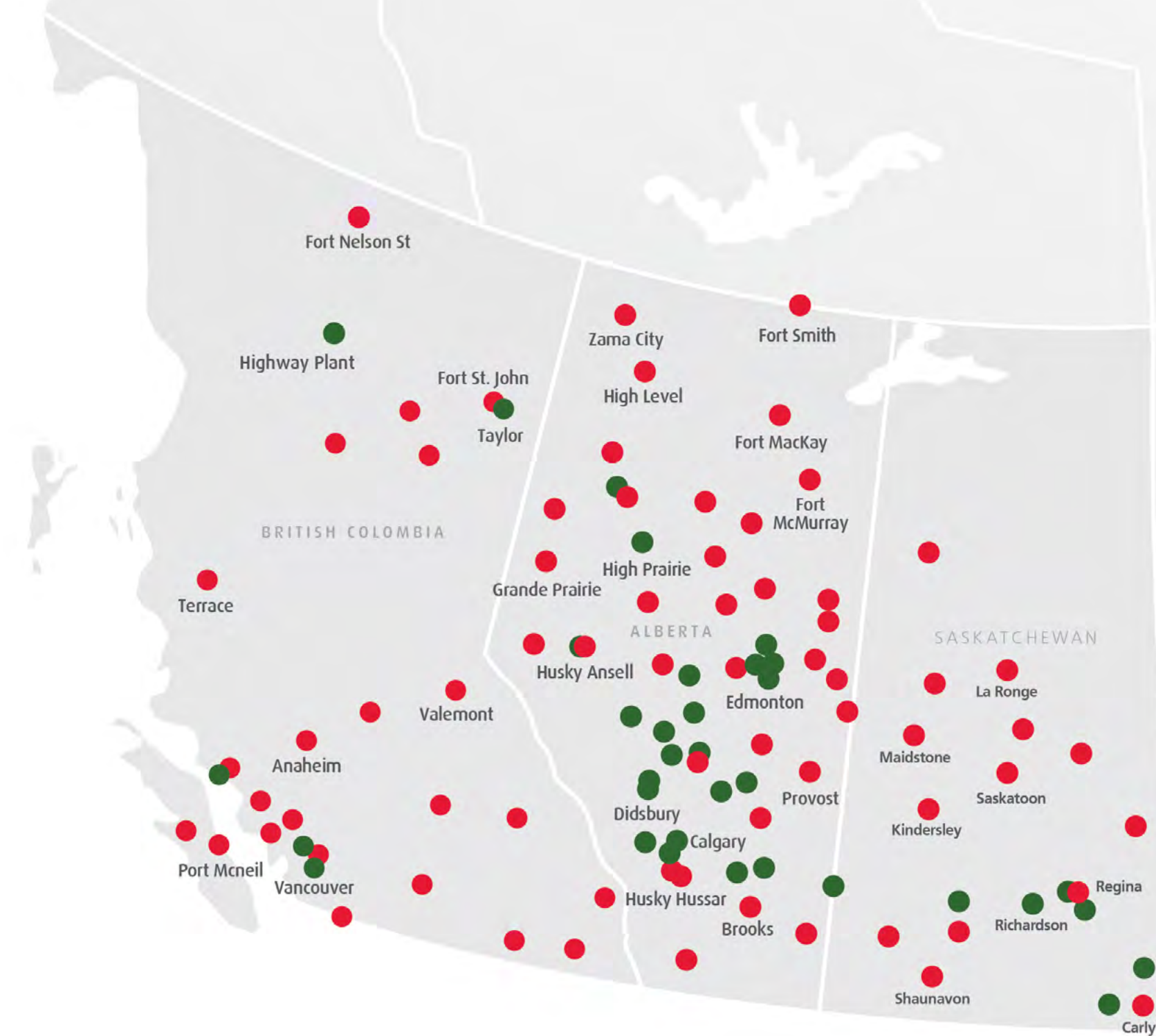
50%

LESS RISK OF DOWNTIME
DUE TO CRITICAL PROPANE LEVELS, AVOID HIGH RESTARTING COSTS

10%

LESS WEAR AND TEAR
ON LEASED ROADS
AVOID REPAIR COSTS

SUPPLY LOCATION



Secure local propane supply and delivery network, exclusively for the O&G industry

There's nothing more important than a steady supply of propane. Superior's nationally-powered, locally delivered buying power means you'll always have a secure supply and increased production.

LOCATION TYPE

- Superior Branch/Storage
- Refinery Direct Lift Point

WE ARE OPTIMIZING OUR PROCESSES TO SAVE YOU TIME & MONEY

We make your propane simple and sophisticated with innovations designed to keep up with today's demands, including technology that will provide you with real time information and save you time and money.

SMART* Tank™

Only Superior Propane's SMART notification system helps you effectively manage and forecast your fuel levels, even as your business demands change. Plus, you'll only get filled up when you need it, saving you money on delivery costs and reducing wear and tear on roads.



*Self-Monitoring, Analysis and Reporting Technology

mySUPERIOR Pro™

Our online portal is built for high-volume customers. Your account is at your fingertips: update account information, manage multiple tanks, review and approve invoices, request a delivery, view contracts and much more.

